

Executive Summary: Escalatón Summit 2024 – Entrepreneurship, Innovation and Sustainability

With a focus on sustainable solutions in technology, logistics, and sustainable tourism, this unique event aims to foster regional and global cooperation. Through inspiring talks, high-level panels, and dynamic networking, the Summit strengthens connections among key players to drive sustainable transformations aligned with the Sustainable Development Goals (SDGs), positioning Latin America as the epicenter of innovation and sustainable development.

Dates and Location: November 21 and 22 in Panama City, Panama.

Summit Objectives:

- Promote regional collaboration in sustainable innovation.
- Develop joint strategies aligned with the Sustainable Development Goals (SDGs).
- Strengthen Latin America and the Caribbean as an innovation hub in technology, logistics and tourism.

Key Participants:

- Corporates: Business leaders and innovation heads interested in implementing sustainable and disruptive solutions in their industry.
- Startups: Entrepreneurs with innovative solutions seeking visibility, funding, and scaling opportunities.
- Government: Representatives discussing public policies to foster innovation.
- Academia: Universities and research centers involved in developing innovative solutions.
- Innovation Ecosystem: Incubators, accelerators, and investors interested in sustainable projects.

Topics Covered:

- **Technology and Innovation:** Digital transformation and the creation of tech startups.
- **Logistics and Global Connectivity:** Implementing advanced technologies to enhance efficiency and sustainability in the supply chain.
- **Nearshoring for Innovation:** Positioning Panama as a hub for nearshoring to attract global companies and foster innovation.
- Academic-Scientific Collaboration: Partnering with universities and research centers to drive industryaligned innovation.
- Sustainable Tourism: Initiatives for responsible tourism leveraging biodiversity and cultural heritage.

Key Components:

- Keynotes and panel discussions from local and international leaders coming from more than 20 cities.
- Escalatón 2024 Challenges: Collaboration between universities and startups to tackle industry-specific challenges.
- Venture Club Latam "All Stars" Pitch Day: Presentation of top startups to world-class investors.

Expected Outcomes:

- Establishment of regional strategic alliances.
- Policy proposals to encourage innovation.
- Launch of new initiatives and investments in key sectors.
- Innovative solutions developed during the Escalatón 2024 Challenges.





Agenda - Day 1

Time	Keynote or Panel Name	Speaker or Panelist(s)
9:05 AM	Welcome and Acknowledgments	Noemí Flory, Escala Latam / Venture Club Latam
9:10 AM	Keynote: Transforming Innovation in the Americas	Roberto Melo, Escala Latam /Venture Club Latam
9:25 AM	SENACYT Keynote	Eduardo Ortega, National Secretariat of Science and Technology (SENACYT)
9:45 AM	Nearshore Americas Keynote	Kirk Laughlin, Nearshore Americas
10:05 AM	Panel: Attracting Giants: Panama as a Nearshoring Hub for Technology Services and Logistics	Henry Kardonski, London & Regional (Panama Pacifico)
		Sebastián Garzón, Alamo Angels / Hacienda Investments
		Kirk Laughlin, Nearshore Americas
		Orlando Reyes, Kings Loyalty (moderator)
10:55 AM	Keynote Savia Ventures	Mario Chaves, LP / Advisor Savia Ventures
11:15 AM	Keynote: "The Panama-Austin Economic Growth and Innovation Path"	Rahul Patel, Patel Gaines
11:35 AM	Keynote "Overview of Exports and Opportunities"	Eric Dormoi, National Director of Export Promotion
12:00 PM	Break	
1:00 PM	Keynote: Building a Brand in the Space of Innovation and Sustainability	Gustavo Manrique, Semiotik
	Panel: Innovation through Inclusion and Sustainability	Dacil Acevedo (moderator), Sinergia
1:20 PM		Jacqueline Bern, Empresas Bern
		Patricia Planells, Banco LAFISE
		• Leonardo Ramos, EPA
2:10 PM	Keynote: Sustainable Development in Historic Centers, Capital Preservation & Triple Impact	Jacopo Villático, Casco Development & Partners
	Panel: Innovation through Academic-Scientific Collaboration	Víctor Sánchez, Advanced Semiconductor Technology Center, Technological University of Panama (UTP)
2:30 PM		Milena Gomez, Specialized Higher Technical Institute (ITSE)
2.50 111		Jonathan Gortat, Stanford University, Office of Technology Licensing
		• Roberto Mayer (moderator), Federation of IT Entities of Latin America, the Caribbean, Spain, and Portugal (ALETI)
3:20 PM	Panel: Global Innovation Models: Transforming Ecosystems through Public Policy	Vanesa Lucchesi, Chamber of the Argentine Software Industry (CESSI)
		Leonardo Loureiro, Uruguayan Chamber of Information Technologies (CUTI)
		Christian Estay-Niculcar (Estay Consulting)
		Roberto Mayer (moderator), ALETI Innovation Committee (Federation of Ibero-American ICT Chambers)
4:10 PM	Keynote: Latin America and the Caribbean Development Bank	Rebeca Vidal, Principal Executive Technical and Sectoral Analysis Directorate
4:25 PM	Closing	



Agenda – Day 2

Time	Keynote or Panel	Speaker or Panelists
9:05 AM	Welcome and Acknowledgments	Noemí Flory, Escala Latam / Venture Club Latam
9:10 AM	Pitch Day of Venture Club Latam "All Stars"	
10:45 AM	Fireside Chat: Investment Funds and Angel Networks for Future Solutions	Constanza Nieto, Global Tech Bridge
		• Sebastián Garzón, Alamo Angels
		• Noemí Flory (Moderator), Escala Latam / Venture Club Latam
11:35 AM	Corporate Transformation: Innovation for Challenges and Opportunities	• Ricardo Valerio, DHL Panamá
		Victor Betancourt, Sonda
		Omar Haque, Bimbo Bakeries USA
		Nélida Gomez, Escala Latam (moderator)
12:30 PM	Break	
1:00 PM	Keynote: "Technological Innovation in the Energy Sector through Green Molecules to Support SDGs 7, 9, and 13"	Federico Villatico, StrategHY Europe
1:20 PM	Escalatón "Plastic Circle"	UNDP / Audubon Americas
	Escalatón	• Raquel García, Credicorp Bank
		• Eli Faskha, Soluciones Seguras
2:20 PM		• Larú Linares, Ciudad del Saber
2:20 PM		• David Sucre, Sucre Arias Reyes
		• Juan Carlos Códoba, Sinergia
		Constanza Nieto, Global Tech Bridge
4:30 PM	Closing	